



Industry Focus. Powerful Results.™

Leading Operational Excellence

For program dates and registration information, visit us at

www.fminet.com/LOE



IMPROVE PROFITS AND ENGAGE YOUR TEAM

About the Program

Leading Operational Excellence is a two-day, hands-on course that will help you create and implement a cutting-edge operations program. You will see immediate results in higher margins for your firm and your employee engagement. You will learn a strategic approach for developing best-in-class operations from FMI's practice leaders. You will understand how to maximize information sharing and minimize resources while providing customer value. This is an innovative approach that brings the boardroom to the break room and builds a lasting ability to execute consistently in today's challenging environment.

Who Should Attend?

- Presidents
- Vice presidents
- Operations managers
- Project managers
- Other senior-level managers

NOTE: FMI does not recommend this program for superintendents and foremen unless accompanied by senior management.

Benefits

- Explore FMI's latest findings and keys to successful prefabrication
- Review the lean systems that can help you get low on bid day and be more profitable
- Examine a bottom-up approach to operations that drives success
- Discover what it really takes to achieve operational excellence and create a sustainable advantage through productivity improvement
- Identify the tips to sustain the long-term commitment required to change your organization
- Zero in on how to prepare your company to be a lower-cost producer in a tough economy
- Analyze what your peers and competitors are doing

Why FMI?

For over 65 years, FMI has been the leading management consulting and investment banking firm dedicated exclusively to engineering and construction, infrastructure and the built environment. Leading operational excellence instructors are experienced FMI consultants, who spend most of their time working with contractors in a hands-on advisory role to help them improve company performance. This experience allows them to teach the content from real-life experience and a collection of industry best practices. The instructors will share many practical examples of how they have helped construction firms like yours improve productivity, project performance and profitability.

“ I thought the content was great and highlighted what we do well, and what we need to improve on. It also provided the basics on how to begin that improvement. ”

— **Marty Schuma**
President
Dick Anderson Construction

“ Very well put together for my personal growth in the company. Overall effect of this program has me thinking outside the box and seeking different avenues to solve issues before they become problems. ”

— **Jim Hayes**
General Superintendent
Bosworth Steel Erectors

“ Great class! The material was relevant, and the instructor was very knowledgeable on the topics. ”

— **Pete Edwards**
Vice President
L.D. Kerns Contractors

Operational Excellence in the New Operating Environment

- The changing construction environment
- FMI's Operational Excellence Model
- Key trends impacting the market
- The role of strategy
- FMI's Four "C" Model
- Capabilities and competencies

Effective Information Management and Power to the Edge

- The magic of metrics
- Baseline and current operational performance
- Traditional job cost reports are not enough
- The 80-20-8 ratio and how it drives success

How to Optimize Your Business

- Tools and approaches used to optimize operations
- The latest research on prefabrication
- Lean construction—a trend or the last plan?
- The impact of technology and how to harness it to benefit your results

Building and Implementing a Plan to Improve Productivity and Operational Excellence

- The role of leadership to drive operational excellence
- Productivity requires change and change requires leadership
- Obstacles to effective implementation
- FMI's Targeted Change Model

Registration Information

The tuition includes all program instruction, materials and certificate of completion for continuing education credit and refreshment breaks. **Meals and lodging are not included.** Please see website for logistical information.

Hotel Information:

FMI has reserved a block of rooms at the host hotel. We urge you to make your reservations as soon as you register for the program, as the room block does fill quickly. Please check our website for details.

Pricing:

\$2,600 for the first attendee
\$2,100 for each additional attendee from the same company

For registration and more information:

www.fminet.com/LOE
or call 800.669.1364

“ Great presentation. Material was really relevant to what we are experiencing in our company and the direction we are hoping to take our company. Some great tools were given to help us. ”

— **Bob Heberly**
Vice President
Dick Anderson Construction

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Cancellation — If you need to cancel your registration, please note that you will be subject to a \$395 administrative cancellation fee per registrant. We need to receive your written cancellation at least five business days before the program in order to refund your remaining tuition. Please email us at registrations@fminet.com to submit your cancellation request.

Please note: If FMI cancels the event, your registration fee will be refunded. However, FMI cannot be held accountable for nonrefundable airline tickets or other expenses related to your travel to the event.

For questions regarding FMI's cancellation policy, please call 800.669.1364.

FMI reserves the right to change, add or cancel programs according to the needs of the industry.

Substitutions — If you would like to make any name changes or substitute participants, please email us at registrations@fminet.com. Substitutions can be made up to five business days prior to the start of the program.

FMI Guarantee — If for any reason you are not satisfied with the program, please inform us by calling 800.669.1364. We will refund your tuition or give you a credit to use for another FMI program.

Address Corrections — If your contact information has changed, or you would like to add someone to our mailing list, please call 800.669.1364 and ask for the database account steward, or email us at corporatemarketing@fminet.com.



You can earn up to 13 hours of continuing education credits by completing the program. A certificate of completion will be awarded to you at the conclusion of the program. You may use this certificate for self-reporting purposes to many state and local continuing education entities.

FMI Corporation is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual programs for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417.

Website: www.nasba.org

Group Live | Advanced | Complete Assessments Prior to Attending



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